

Pharmacist Lists

[179,437 Pharmacists](#)

[34,329 Pharmacist Email Addresses](#)

[61,000 Pharmacy Fax Numbers](#)

Missed Last Month's Newsletter?

[Healthcare Practitioners Rethinking Retirement Plans](#)

[Doctors Place More Reliance on NPs and PAs](#)

[SK&A Newsletter Archive](#)



INDUSTRY NEWS

Resident Survey Reveals Preference for Hospital Employment. Physician-staffing company Merritt Hawkins surveyed residents moving on to their first-time physician jobs to find out their career preferences. Aligning with previous reports that practicing physicians are leaving their practices for more stable hospital jobs, 32 percent of the respondents said they would prefer working in hospitals versus solo or group practices. This represents a 29-percent jump in hospital job preferences since 2001.

[View several charts from the study to see additional trends.](#)

Sixty-nine Percent of 2011 Hospital Budgets are Flat or Increasing. A Premier healthcare alliance survey of U.S. hospital executives recently found that 69 percent of their budgets have remained the same or grown in 2011. Factors relating to this trend were noted to be "shrinking federal reimbursements and health reform provisions kicking in," according to a report in FierceHealthcare. Find out which area of spending will be increased by 40 percent of the survey respondents. [Read more.](#)

HEALTHCARE INSIGHTS

Pharmacy Report Shows Sites by Size, Location and Type. This month, SK&A released its updated "National Pharmacy Market Summary," which ranks U.S. pharmacies by size, number of pharmacists and type, revealing the most current leading industry players. According to the report, leading pharmacy chains are showing fewer pharmacists on staff as well as fewer stores in operation. Walgreens, the largest retail chain in the report, had 13,335 pharmacists on staff at 7,339 locations in the April edition of the report. October's report shows 12,940 pharmacists at 7,320 locations. Find out more about this trend and others. [Download complimentary report.](#)

Seventy-five Percent of Large Physician Offices Have Adopted EHR. SK&A's updated "Physician Office Usage of Electronic Health Records Software" report revealed that 40.4 percent of offices now have EHR software, an overall 2-percent jump since October 2010. Another significant finding identified in the survey of 237,562 U.S. physician sites was that the likelihood of EHR adoption increases as office size, number of exam rooms and average daily patient volume increases. [Download complimentary report.](#)

LISTS & DATABASES

New EHR Lead Generation Database Available. Since SK&A began measuring medical office adoption rates of EHR and supporting data in 2008, it has built a comprehensive selection of intelligence that can help HIT companies target and market to healthcare providers interested in EHR. This new lead generation capability allows you to select from a database of office-based physicians who have shared their EHR status and preferences with SK&A. Find out more about what specific EHR data points are available and how the list can be segmented to fit your needs. [Read more.](#)

SPECIAL OFFERS

Put Your Data Quality to the Test with a Free Audit from SK&A. Send SK&A up to 100,000 contact records and receive a no-cost report that shows the strength of your sales data. Valued at \$700, this report reveals where gaps exist in your current customer or prospect database. Then take advantage of a 25-percent discount for future data-enhancement services using our DMR Source Verified service. This one-time offer expires December 31, 2011, so send us your data today. [Sign up here.](#)

