



## IN THIS ISSUE

**California's 50 Largest Hospitals Report**  
**New to the Market: Pharmacists Email Addresses**  
**Email is the Fastest Route to Hospital Decision Makers**  
**Run List Counts Online and Know Your Costs before You Buy**  
**Find the Purchasers at Medical Offices, Hospitals, Pharmacies**  
**In the News: Busy Primary Care Physicians**

**California's 50 Largest Hospitals Report**  
 Selling to hospitals? Well start with California. The state has 530 hospitals, second only to Texas. But California's hospitals are larger. Every facility on this list of California's top 50 has more than 425 beds, putting them in the top 15% of hospitals nationwide. See the top 50 with city, ZIP code and site type included. [Download complimentary report](#)

**New to the Market: Pharmacists Email Addresses**  
 Pharmacists are key influencers and active patient advocates. Now you can reach top staff positions with this database of business email addresses. Because SK&A calls every pharmacy every six months to verify information, you'll get the most accurate list of names and titles of pharmacists at chain, independent or institutional locations.  
[View data card](#)

**Email is the Fastest Route to Hospital Decision Makers**  
 Get to hospital decision-makers faster with SK&A's fresh, verified email addresses. Reach 130,000 top managers and department heads at their office locations. SK&A offers the largest, most accurate database of hospital emails anywhere. What's more, we'll handle the deployment for you and ensure the highest deliverability. [Select for counts](#)

**Run List Counts Online and Know Your Costs before You Buy**  
 For the busy marketing manager, *Live Counts* offers instant mailing list counts and pricing with same-day fulfillment on most purchases. Run counts online and know your costs. No need to register unless you buy. Query a database of 1.1 million medical office contacts and 233,000 hospital contacts. Choose from dozens of selections for accurate targeting. [Start counts here](#)

**Find the Purchasers at Medical Offices, Hospitals, Pharmacies**  
 For anyone selling products to the medical industry, *Live Access* is a must-have resource. This online search tool gives you instant access to physicians, pharmacists, hospital managers and others. Lookup names, addresses, phones and maps. Identify partners and affiliations. Export and save results. Sign up yourself or your sales team. See over 2 million verified contacts!  
[Start your 14-day trial](#)

**In the News: Busy Primary Care Physicians**  
 Primary care physicians are involved in general and family practice, internal medicine and pediatric medicine. They are the busiest physicians who have the highest average daily patient volumes. Learn how to target them by geography, practice size, even prescribing volume.  
[Read more](#)

[Send to a friend](#) [Subscribe](#) [Unsubscribe](#) [Privacy Policy](#)

**Reach Decision Makers In Healthcare Purchasing**  
[Start here](#)

**Business Office Managers**  
 254,595 professionals

**Hospital Management**  
 231,527 professionals

**Nursing Home Management**  
 185,742 professionals

**Home Healthcare Management**  
 29,603 professionals

**Food Service/Nutrition Management**  
 19,706 professionals

**Medical Records Decision Makers**  
 37,058

**Contact SK&A**  
 (800) 752-5478  
[Visit Website](#)  
[Access Datacards](#)  
[Send Email](#)

